

# THE BUYLINE



**NAPM-CORPUS CHRISTI**  
SEPTEMBER 2008

[www.ism.ws](http://www.ism.ws)

[www.ismswscf.org/corpus](http://www.ismswscf.org/corpus)

## ~ President's Message ~

### Events at a Glance

#### SEPTEMBER 2008

**9/16/08 NAPM- Monthly Meeting  
TOWN CLUB**  
800 N. Shoreline  
5:15 Board Meeting  
6:15 Social/ Networking  
6:45 Opportunity Dinner Meeting  
Speaker: Big Frank, K-99  
Sponsor: Matheson Tri-Gas  
Cost: \$15.00/ person

**9/24 – 9/26 Southwest Supply  
Management Conference**  
Plano, Texas

#### OCTOBER 2008

**10/21/08 NAPM- Monthly Meeting  
TOWN CLUB**  
800 N. Shoreline  
5:15 Board Meeting  
6:15 Social/ Networking  
6:45 Opportunity Dinner Meeting  
Cost: \$15.00/ person

#### NOVEMBER 2008

**Salesperson Appreciation Night  
11/18/08 NAPM- Monthly Meeting  
TOWN CLUB**  
800 N. Shoreline  
5:15 Board Meeting  
6:15 Social/ Networking  
6:45 Opportunity Dinner Meeting  
Cost: \$15.00/ person

#### DECEMBER 2008

**12/16/08 NAPM- Monthly Meeting  
TOWN CLUB**  
800 N. Shoreline  
5:15 Board Meeting  
6:15 Social/ Networking  
6:45 Opportunity Dinner Meeting  
Cost: \$15.00/ person

“WOW” what a fantastic speaker we enjoyed at last month’s meeting. Sharon McGee did a fabulous job getting everyone inspired and fired up in the association, home, and personal life. If you did not attend you really missed an excellent speaker.

We look forward to seeing you at the September meeting Tuesday, September 16, 2008 at Corpus Christi Town Club. Not only do we enjoy networking and hearing a good speaker, but the food is excellent as well. I invite you to come and meet with us at our monthly meeting.

The Board established several committees on August 19, 2008, one being the Marketing Committee. This committee will be looking at ways to market our association, increase membership, make the community aware of us, and promote ISM with businesses that are moving into the area. The Fund Raising Committee has been formed to help raise monies for the association. As you know the meals at the meeting cost the member \$15.00 per plate and the cost to the association is \$26.50. The newly formed committee will look into golf tournaments and reverse trade shows, just to mention a few. We will update you as more information is available. A Programs Committee was established to ensure we are getting top of the line speakers for the association. If there is a topic or subject you want to learn more about please e-mail Annie Cruz or me and we will try to get a speaker on that topic. The Membership Committee was increased to assist in making sure each of you is contacted on a monthly basis, to promote the association.

I am excited about the new year and look forward to seeing each and every one of you at the monthly meetings. If you are interested in helping on one of the committees mentioned above please contact one of the board members at the meeting or via e-mail. We would love to have you serve with us.

Sincerely,  
*Elaine Colwell*

### BOARD OF DIRECTORS REPORT FOR AUGUST 2008:

- Committee was formed to determine benefits of changing our Associations name from NAPM to ISM. David Davila, Kathy Cox and Sheila Lipstreu are on this committee. Bylaws would need to be amended for name change.
- Fundraising Committee formed with Frank Strickland, Luis Martinez and Cindy Perez. Will recommend new ideas and discover ways to raise funds.
- Programs Committee formed with Annie Cruz, Sheila Lipstreu and Frank Strickland.
- Membership Committee formed with Carolyn Koski, Cindy Perez and Sheila Lipstreu.
- Motion was approved to increase Sponsorship fee from \$200 to \$250.

The Public Relations Committee of the NAPM Corpus Christi publishes The Buyline ten times a year. This newsletter is provided to all Association members. All comments, inquiries, and suggestions are welcome; send to Jenny Remlinger at [jremlinger@wbhq.com](mailto:jremlinger@wbhq.com).

## SEPTEMBER DINNER MEETING September 16, 2008

### OFFICERS

#### President

Elaine Colwell - *CCISD*  
[elainec@ccisd.us](mailto:elainec@ccisd.us)  
(361) 886-9100 ext.9297

#### First VP

Cindy Perez - *CCISD*  
[cyperez@ccisd.us](mailto:cyperez@ccisd.us)  
(361) 886-9105

#### Second VP

Luis Martinez  
[Lpmjr73170@yahoo.com](mailto:Lpmjr73170@yahoo.com)  
(361) 585-5978

#### Secretary

Kathy Cox- *Whataburger*  
[kcox@wbhq.com](mailto:kcox@wbhq.com)  
(361) 878-0493

#### Treasurer

Cindy Johnson - *FMC*  
[cindyc.johnson@fmcti.com](mailto:cindyc.johnson@fmcti.com)  
(361) 289-3454

#### Senior Advisor

Frank Strickland, C.P.M.  
[elnbrdwy@aol.com](mailto:elnbrdwy@aol.com)  
(361) 643-7846

#### Immediate Past President

David Davila, C.P.M., A.P.P. –  
*TAMU-CC*  
[david.davila@tamucc.edu](mailto:david.davila@tamucc.edu)  
(361) 825-2616

### COMMITTEE CHAIRS

#### Professional Development Chair

Frank Pimentel  
[econ.dev@att.net](mailto:econ.dev@att.net)  
(361) 937-9749

#### Programs Chair

Annie Cruz – *DCP Midstream*  
[macruz@dcpmidstream.com](mailto:macruz@dcpmidstream.com)  
(361) 584-8503

#### Membership Chair

Carolyn Koski – *TAMU-CC*  
[Carolyn.koski@tamucc.edu](mailto:Carolyn.koski@tamucc.edu)  
(361) 825-3434

#### Public Relations Chairs

Jenny Remlinger- *Whataburger*  
[jremlinger@wbhq.com](mailto:jremlinger@wbhq.com)  
(361) 878-0866

#### Job Line Chair

Sheila Lipstreu  
[slipstreu@stx.rr.com](mailto:slipstreu@stx.rr.com)  
(361) 949-2072



This month's speaker is Big Frank Edwards, afternoon DJ and Program Director of Clear Channel's K-99 in Corpus Christi. Come hear Big Frank give a motivational and inspiring presentation!

**Place:** Corpus Christi Town Club, 800 N. Shoreline Blvd 6<sup>th</sup> floor.

**Time:** 6:15 to 6:45 Social/ Networking  
6:45 to 8:00 Opportunity Dinner Meeting and Speaker  
8:00 to 8:15 Closing Remarks

**Cost:** \$15 for members; If your birthday is in September your dinner is free!

*Dinner Menu: Gourmet Caesar Salad, Chicken Cordon Bleu and Vanilla Bean Ice Cream rolled in Pecans then topped with Chocolate Sauce and Whipped Cream*

Remember, bring a new prospective member to the monthly Opportunity Dinner meeting and his/ her dinner is free. The only requirement is that the prospective member must meet the requirements for NAPM membership and has not attended a previous dinner meeting.

The "Members Only" section of the ISM website is a good informational resource. To access this section you will need your membership number. You can get to the ISM website by going to <http://www.ism.ws/>.

Questions? Contact Carolyn Koski @ [Carolyn.koski@tamucc.edu](mailto:Carolyn.koski@tamucc.edu) or 825-3434.

### DINNER SPONSOR

The September dinner sponsor is **Air & Filters**. Air & Filters is a local, family owned business right here in Corpus Christi. Air & Filters specializes in standard and non-standard sized air conditioning filters for your home or business. They even keep your filter size on file! Besides high quality A/C filters, other products include A/C Grills, Filter Fresh, Candle Accessories and the ever-so-popular Circle E Candles! Air & Filters has two locations to serve you: 5424 S. Staples @ Bonner, (361) 723-0130 or 1620 SPID #180 @ Greenwood (361) 855-1123. Owner, Sandra Taylor, would like to remind you a clean filter is a must. "Don't forget your filters!"

If you know of a company who would like to sponsor our Opportunity Dinner Meetings, please contact Luis Martinez at [lpmjr73170@yahoo.com](mailto:lpmjr73170@yahoo.com).

**Do you want to strengthen your knowledge of the purchasing industry? Visit <http://www.ism.ws/education/> to find out about specific ISM Professional Seminars.**



## Member Spotlight, Frank Strickland C.P.M



A long time member, Frank Strickland C.P.M, reflects on the benefits he has received from NAPM- Corpus Christi.

I have been a member of NAPM Corpus Christi for thirty five (35) years. This Association has been good to me in many ways. The following references are some of the more important to me. I have just returned from a Leadership Workshop in Las Vegas, and even though it was Las Vegas, I learned quite a bit of information that I can assist with in our Association. Our Local Association and our National ISM invested a lot of money to send me to this Workshop, so I must invest some of this new knowledge to assist our Association. I am Chairman of a fundraising committee, and this committee will have a recommendation to the Board at the September Board Meeting. I am also going to work on the Programs and Membership Committee. Through the years my Association has provided me with opportunities to increase my Purchasing Education through Satellite seminars, Conferences, Regular Seminars, Monthly Dinner Meeting Speakers, Plant Visits and C.P.M. Courses, just to name a few. We are a 501c3 educational association, and we provide our membership with Educational Opportunities. Because I am a member of ISM, I have had many opportunities for education from ISM Headquarters in Tempe, Arizona. My Association has provided me with Leadership Opportunities. I have served on many committees and have held most of the Officer Positions. I have been a member of the Board for thirty five (35) years and this has assisted me in team work and team building. There is still a lot to learn, so I plan to be active in year number 36.

-Frank

### PROFESSIONAL DEVELOPMENT

If you've been wanting to obtain your C.P.M., Certified Purchasing Manager certification, you better act quick! December 31, 2008 is the *last day to register* for the C.P.M exam. The last day the C.P.M exam will be available is December 31, 2009.

If you are interested in joining a study group for planning and certification, or if you have questions about C.P.M or CPSM certification, please contact Frank Pimentel at [econ.dev@att.net](mailto:econ.dev@att.net) or 361-937-9749

## Reflections from the August Meeting



Sharon McGee, giving her lively presentation



Annie Cruz, Sharon McGee and Elaine Colwell



Our NAPM Members took a picture with our guest speaker, Sharon McGee.