



NAPM-CORPUS CHRISTI OCTOBER 2008

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Events at a Glance

OCTOBER 2008

10/21/08 NAPM- Monthly Meeting TOWN CLUB

800 N. Shoreline
5:15 Board Meeting
6:15 Social/ Networking
6:45 Opportunity Dinner Meeting
Speaker: Foster Edwards, CC
Chamber of Commerce
Sponsor: Summus Industries
Cost: \$15.00/ person

NOVEMBER 2008

Salesperson Appreciation Night 11/18/08 NAPM- Monthly Meeting TOWN CLUB

800 N. Shoreline
5:15 Board Meeting
6:15 Social/ Networking
6:45 Opportunity Dinner Meeting
Speaker: Gail Hoffman,
Associated General Contractors
Sponsor: Lamar Commercial Realty
Cost: \$15.00/ person

DECEMBER 2008

12/16/08 NAPM- Monthly Meeting TOWN CLUB

800 N. Shoreline
5:15 Board Meeting
6:15 Social/ Networking
6:45 Opportunity Dinner Meeting
Sponsor: Mathison Tri-Gas
Cost: \$15.00/ person

JANUARY 2008

1/20/08 NAPM- Monthly Meeting TOWN CLUB

800 N. Shoreline
Speaker: Marianne McGee, OSHA
Cost: \$15.00/ person

~ President's Message ~

What a fun time we had at last month's meeting. Big Frank Edwards spoke to us and by now he is probably really sore from the bike ride. He was very informative on how the radio station can help us with our events and golf tournament in the months to come. If you were not able to attend the meeting you missed a great fun filled speaker.

We look forward to seeing you at the meeting on Tuesday, October 21, 2008 at Corpus Christi Town Club. Not only do we enjoy networking and hearing a good speaker, but the food is excellent as well. I invite you to come and meet with us at our monthly meeting.

The Fund Raising Committee has put together a couple of really good ideas for fundraising. Details will come later as the plans are finalized. The Program Committee is working to establish the speakers for the balance of the year. If there is a topic or subject you want to learn more about please e-mail Annie Cruz or me and we will try to get a speaker on that topic.

If you are interested in helping on one of these committees please contact one of the board members at the meeting or via e-mail; we would love to have you serve with us.

We are up and running into the new year with a lot of excitement and vigor. Come join us at the October meeting and catch the spirit.

Sincerely,
Elaine Cofwell

BOARD OF DIRECTORS REPORT FOR SEPTEMBER 2008:

- Name Change from NAPM to ISM: David Davila contacted Jan Miller for power point presentation. David will present and the BOD must vote to approve name change.
- Fundraising Committee brought recommendations to the BOD.
 - NAPM- CC to donate a portion of our April Golf Tournament proceeds to a charity, approved.
 - Purchasing Showcase for Fall 2009 with at least 20 tables, approved to proceed with planning.
 - Increase in membership fee, recommendation withdrawn
 - NAPM-CC to recommend the ISM Board fund six, instead of five active members to attend the Annual Leadership Workshop, tabled until next BOD meeting.
- New member, Cathee Konarik, Protech Mechanical, approved.

The Public Relations Committee of the NAPM Corpus Christi publishes The Buyline ten times a year. This newsletter is provided to all Association members. All comments, inquiries, and suggestions are welcome; send to Jenny Remlinger at jremlinger@wbhq.com.

OFFICERS

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OCTOBER DINNER MEETING

October 21, 2008



This month's speaker is Mr. Foster Edwards, who was recently appointed President and CEO of the Corpus Christi Chamber of Commerce. Mr. Edwards has served as immediate past chairman of the Corpus Christi Convention and Visitors Bureau, former president of Stewart Title in Corpus Christi, and the former CEO of the Corpus Christi Association of Realtors. Mr. Edwards will speak about his plans for the Chamber this year.

Place: Corpus Christi Town Club, 800 N. Shoreline Blvd 6th floor.

Time: 6:15 to 6:45 Social/ Networking

6:45 to 8:00 Opportunity Dinner Meeting and Speaker

8:00 to 8:15 Closing Remarks

Cost: \$15 for members; If your birthday is in October your dinner is free!

Dinner Menu: Classic Tomato and Buffalo Mozzarella drizzled with Balsamic Vinaigrette, Grilled six ounce Flat Iron Steak served with Signature Whiskey Walnut Sauce and Italian Cream Cake.

Remember, bring a new prospective member to the monthly Opportunity Dinner meeting and his/ her dinner is free. The only requirement is that the prospective member must meet the requirements for NAPM membership and has not attended a previous dinner meeting.

Questions? Contact Carolyn Koski @ Carolyn.koski@tamucc.edu or 825-3434.

Welcome New Member!!

We would like to welcome Cathee Konarik with ProTech Mechanical, Inc. to our association.

NAPM OPPORTUNITY MEETING SPONSOR

The October NAPM opportunity meeting sponsor is **Summus Industries**. The company was founded in 1997 by Rodney L. Craig and is based in Sugar Land, Texas. Summus Industries offers enterprise supply chain management solutions to customers and has formed strategic business alliances with industry leaders such as Staples, Dell and Cardinal Health to bring products to its customers. The Logistics Division at Summus offers warehouse management and logistics support, and the company has also developed an innovative web-based application, Surplus Inventory Management System (SIMS). Technology has revolutionized supply chain management, and SIMS gives clients greater visibility and control of valuable surplus inventory. This application not only streamlines processes and reduces costs, but also helps companies to cycle existing inventory back through their system, liquidate assets that are no longer in use and dispose of obsolete or unusable equipment that can be recycled. By recycling tons of scrap metal, organizations can keep materials out of landfills and improve their environmentally friendly practices. Contact Rodney at Summus Industries at rcraig@summusindustries.com or 281-340-2033.

A BIG Thank You to our past Sponsors!

August: United Rentals, Sam Orta, 851-0870

September: Air & Filters, Sandra Taylor, 723-0130



OCTOBER BIRTHDAYS!

Charles Alexander	October 3
Robert Alvarez	October 14
Patti Carrell	October 18
Cindy Perez	October 24
Dino Del Nano	October 26

Remember, birthday celebrants, **YOUR MEAL IS FREE** this month, so be sure to attend the October 21st meeting!!



JOB LINE

- International Energy Company looking for an e-Procurement Manager in the Global Procurement & Supply Management group in Houston, TX. \$130 - \$160K base + bonus and benefits. Responsible for working closely with the Supply Chain Systems Team to ensure a successful deployment of e-Sourcing and e-Procurement tools to increase the efficiency and effectiveness of operations. Send resume to resumes@jamesjordanllc.biz

- International Energy Company looking for a Systems Manager in the Global Procurement & Supply Chain Management group in Houston, TX. \$140 – 160K base + bonus and benefits. Responsible for identifying, developing, delivering, maintaining systems, and data that are necessary for implementing the procurement supply chain management strategy. Send resume to resumes@jamesjordanllc.biz.

Following are links to the Southwest Supply Chain Forum's "Job Watch", the ISM's "Career Center", and the *Corpus Christi Caller Times'* Jobs Section to assist those of our members looking for new procurement opportunities.

- <http://www.ismswscf.org/jobs.htm>
- <http://www.ism.ws/CareerCenter/SearchJob.cfm>
- <http://www.caller2.com/careers/>
- <http://www.monster.com>
- <http://hotjobs.yahoo.com/>

Questions? Contact Sheila Lipstreu @ jlipstreu@stx.rr.com or (361) 949-2072.



62nd Annual Southwest Supply Chain Management Conference

By: Sheila Lipstreu, Volunteer Chair

There were approximately 225 attendees, 28 speakers and 35 separate workshops at the 62nd Annual Southwest Supply Chain Management Conference that was held September 23-26, 2008 in Dallas/ Plano. This was an outstanding conference with incredible speakers! You'll want to mark the dates of **October 7-9, 2009** on your calendar for the **63rd Annual Southwest Supply Chain Management Conference**. It will again be held at the Marriott Dallas/ Plano at Legacy Town Center.

Congratulations to Sharon J. Malkovicz, C.P.M. for being awarded the Volunteer of the Year Award. Sharon joined NAPM- Houston in 1983 and has held numerous positions in her local affiliate. Sharon became President in 2000-2001, and is currently the Local Director. Sharon served as the Southwest Forum Education Chair during 2001-2003; Vice Chair during 2003-2005; Chair in 2005-2007; and is currently the Transportation/ Logistics Chair.

The Volunteer of the Year Award is an award that recognizes an outstanding volunteer of the Southwest Forum. The award is presented to an individual in the Southwest Forum in recognition of outstanding achievements and distinguished service for efforts to promote and assist the mission of the Southwest Forum and the advancement of the supply management profession. It is the highest honor that the Southwest Forum can bestow. Presentation of this award continues the legacy of recognizing volunteers through a meaningful and prestigious award from peers who serve and support the activities of ISM and the Southwest Forum.

Check out the Southwest Forum website at: <http://www.ismswscf.org/>

TREASURER'S REPORT

by CINDY JOHNSON



Current Assets as of 10/06/08

CD	\$ 26,954.57
NavyArmy Share Account	270.14
Kleberg Bank Money Market	2,308.54
Kleberg Bank Checking	<u>6,978.03</u>
Total Current Assets	\$ 36,511.28

PROFSSIONAL DEVELOPMENT

If you've been wanting to obtain your C.P.M., Certified Purchasing Manager certification, you better act quick! December 31, 2008 is the *last day to register* for the C.P.M exam. The last day the C.P.M exam will be available is December 31, 2009.

If you are interested in joining a study group for planning and certification, or if you have questions about C.P.M or CPSM certification, please contact Frank Pimentel at econ.dev@att.net or 361-937-9749

Reflections from the September Meeting



David Davila, Past President, Texas A&M University- CC networking with Sarah Capak, prospective member, Whataburger, Sandra Taylor and Alyse Taylor, sponsors, Air & Filters



Annie Cruz, DCP Midstream visiting with guest speaker, Big Frank Edwards, K-99

A more Diverse Membership for NAPM- Corpus Christi

By: Frank Pimentel, Professional Development

ISM's "SUPPLY MANAGEMENT" magazine, dated August 2008 publication titled "EXECUTIVE ACCESS", by Lisa Martin C.P.M. Chair. Ms. Martin topic entitled "Create More Diversity Program", stresses it's time for all ISM members to make a commitment and become more proactive in this area, both with internal and external practices.

Our NAPM-CC President, Elaine Colwell, has also sought to increase NAPM-CC membership and to become more diverse in the mix of new members joining our local affiliate. Traditionally, our local membership has come from people working in the area such as buyers and in purchasing. With the expansion of the so-called "Supply Management" concepts involving activities in such areas as warehousing, inventory, production support, middle and top level management has significantly increased the numbers of potential candidate NAPM members.

ISM's Requirement for Membership reads in part: "Membership in ISM is open to any person interested in supply management field provided that such person (i) is not primarily engaged in sales activity; or (ii) does not solicit in behalf of such person or his or her employer during meetings of any ISM activity, including without limitation, meeting of Affiliated Associations, ISM Committees, and ISM Group and Forums." Further states, "In principle and in practice, the Institute values and seeks a diverse membership, voluntary leadership, and staff."

The future of our NAPM-CC affiliate depends on increasing our membership, both in numbers and in the diversity of new members and their active participation in our affiliate.

As your Professional Development Chair, my personal goal is to seek new members employed in Corpus Christi core sectors of our community, namely from the Port of Corpus Christi, the Medical/ Health Care Sector, the Marine Sector, the Petroleum Sector, the Tourism Sector, the Educational Sector, and from Economic Development Officers of Corpus Christi City and Nueces County.

Our viability as a contributor to our community, especially our business community, depends in great part in changing from our present designation as NAPM- Corpus Christi Affiliate to an ISM Affiliate.

David Davila, our recent President, and his committee are busy working on making the changes required to become an ISM Affiliate.

Stay tuned to your monthly "Newsletter" for topics relating to enhancing your personal and business development.