



NAPM-CORPUS CHRISTI
APRIL 2008

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~ President's Message ~

Events at a Glance

APRIL 2008

**4/15/08 NAPM- Monthly Meeting
TOWN CLUB**
800 N. Shoreline
5:15 Board Meeting
6:15 Social/ Networking
6:45 Opportunity Dinner Meeting
Cost: \$15.00/ person
Speaker: Scott Farthing

MAY 2008

**5/14 – 5/15 LOBOS Industrial
Show**
American Bank Center

**5/20/08 NAPM- Monthly Meeting
TOWN CLUB**
800 N. Shoreline
5:15 Board Meeting
6:15 Social/ Networking
6:45 Opportunity Dinner Meeting
Cost: \$15.00/ person
Speaker: Jerry Hooper

***There are no NAPM Meetings
or Events during the months of
June and July so that you can
enjoy your summer with your
family and friends***

SEPTEMBER 2008

**9/24 – 9/26 Southwest Supply
Management Conference**
Plano, Texas

I hope you are ready to come and enjoy our Annual meeting. This month we will be voting on the board of officers for next year. The board approved the nominating committee's motion to put the following on the slate: Elaine Colwell- President, Roger Abrajano- 1st Vice President, Luis Martinez- 2nd Vice President, Cindy Johnson- Treasurer and Kathy Cox- Secretary. Also, we will have Scott Farthing with iicorr Ltd. as our guest speaker. We want to thank Mr. Farthing and this month's sponsor, Summus Industries, Inc. for joining us.

Last month we enjoyed Carol Ann Eccleston as guest speaker and Accountemps as our Sponsor. The following day we had a very well attended and educational ½ day seminar.

I invite all of you to enjoy this newsletter and I look forward to seeing you at our dinner meeting.

Sincerely,
David Davila, C.P.M., A.P.P.

BOARD OF DIRECTORS REPORT FOR MARCH 2008:

- The board voted to allow all board members to attend the Leadership Conference. The association will pay for flight, three nights hotel and registration fee, limited to \$1,150. Any additional cost over the limit will be out of pocket for the attendee. Cindy Johnson volunteered to arrange the flights and rooms for the Leadership Conference.
- The Golf Tournament committee continues to research golf tournament options and will report back to board next month with recommendations.
- Our NAPM By-Laws state that officers shall be re-elected on an annual basis not to exceed two (2) consecutive years. The board voted to grant an exception for Cindy Johnson and allow her to serve a third consecutive year as Treasurer of our association.
- Our President, David Davila, presented the nominated associates selected by the nominating committee. The nominated associates were accepted by the Board. (See David's message above for a list of nominees).

If you would like a copy of the minutes from NAPM board meetings, please contact our secretary, Kathy Cox, at 878-0493 or kcox@wbhq.com.

The Public Relations Committee of the NAPM Corpus Christi publishes The Buyline ten times a year. This newsletter is provided to all Association members. All comments, inquiries, and suggestions are welcome; send to Jenny Remlinger at jremlinger@wbhq.com.

OFFICERS

President

David Davila, C.P.M. – TAMU-CC
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Secretary

Kathy Cox- *Whataburger*
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Treasurer

Cindy Johnson - *FMC*
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Immediate Past President

Sylvia F. Castillo - *RTA*
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Senior Advisor

Frank Strickland, C.P.M.
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COMMITTEE CHAIRS

Professional Development Chair

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Programs Chair

Annie Cruz – *DCP Midstream*
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Membership Chair

Carolyn Koski – *TAMU-CC*
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Public Relations Co-Chairs

Jenny Remlinger- *Whataburger*
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Luis Martinez

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Job Line Chair

Sheila Lipstreu
jlipstreu@stx.rr.com
(361) 949-2072

APRIL DINNER MEETING **April 15, 2008**



This month's speaker is Scott Farthing, Consulting Engineer with iicorr Ltd. Mr. Farthing will be discussing cultural differences and how they affect the way we do business with other countries around the globe.

Place: Corpus Christi Town Club, 800 N. Shoreline Blvd 6th floor.

Time: 6:15 to 6:45 Social/ Networking

6:45 to 8:00 Opportunity Dinner Meeting and Speaker

8:00 to 8:15 Closing Remarks

Cost: \$15 for members; if your birthday is in April, your dinner is free!

Dinner Menu: Town Club House Salad, Chicken Cordon Bleu and Angel Food Cake with Strawberries

Remember, bring a new prospective member to the monthly Opportunity Dinner meeting and his/ her dinner is free. The only requirement is that the prospective member must meet the requirements for NAPM membership and has not attended a previous dinner meeting.

The "Members Only" section of the ISM website is a good informational resource. To access this section you will need your membership number. You can get to the ISM website by going to <http://www.ism.ws/>.

Questions? Contact Carolyn Koski @ Carolyn.koski@tamucc.edu or 825-3434.

DINNER SPONSOR

April's dinner sponsor is **Summus Industries**. Summus Industries was founded in 1997 by Rodney L. Craig. Since that time, Summus has evolved into a diversified company offering a variety of enterprise supply chain management solutions to their customers. Their business has four primary operating divisions: Medical Distribution, Office Supplies, Food Distribution and Logistics.

Thank you 2007-2008 NAPM Sponsors:

- September 2007 – Sunbelt Rentals
- October 2007 – Gulf Coast Nut & Bolt Supply
- November 2007 – Corpus Christi Electric
- December 2007 – Gulf Coast Nut & Bolt Supply
- January 2008 – NAPM- Corpus Christi, Inc.
- February 2008 – Big M Pest Control
- March 2008 – Accountemps
- April 2008 – Summus Industries

If you know of a company who would like to sponsor our Opportunity Dinner Meetings, please contact Luis Martinez at lpmjr73170@yahoo.com.

Happy Birthday
APRIL BIRTHDAYS!

Peter Bungert April 2
 Elaine Colwell April 20
 Dora Byington April 24

62nd Southwest Supply Management Conference: September 24-26, 2008



For more information check out the website: <http://www.ismswscf.org/swpc/index.htm> or call Sheila Lipstreu at 949-2072.

TREASURER'S REPORT

by CINDY JOHNSON

Current Assets as of 3/31/08

| | |
|-----------------------------|---------------------|
| CD | \$ 25,649.45 |
| NavyArmy Share Account | 131.49 |
| Kleberg Bank Money Market | 13,295.32 |
| Kleberg Bank Checking | 4,106.69 |
| Total Current Assets | \$ 43,182.95 |



JOB LINE

- **Accountemps** is recruiting for a Purchasing Clerk at a Corpus Christi Industrial Company. 2+ yrs experience, strong MS Excel, MS Access and manufacturing industry experience preferred. Temp to Hire; \$10 - \$12/ hour. Contact 361-904-0504 for details or to apply.

Following are links to the Southwest Supply Chain Forum's "Job Watch", the ISM's "Career Center", and the *Corpus Christi Caller Times*' Jobs Section to assist those of our members looking for new procurement opportunities.

- <http://www.ismswscf.org/jobs.htm>
- <http://www.ism.ws/CareerCenter/SearchJob.cfm>
- <http://www.caller2.com/careers/>
- <http://www.monster.com>
- <http://hotjobs.yahoo.com/>

Questions? Contact Sheila Lipstreu @ jlipstreu@stx.rr.com or (361) 949-2072.



Building Blocks for Success

THE 9 FOUNDATION BLOCKS FOR EFFECTIVE HUMAN RELATIONS

Mr. Wes Atwood, Regional Business Consultant
 Dale Carnegie of South Texas

The following persons attended our yearly seminar:

- | | |
|------------------------------|--------------------------|
| Luis Martinez | Hilda Garza-Martinez |
| Robert Alvarez | Dora Byington, C.P.M. |
| Diana Gonzales | Frank Strickland, C.P.M. |
| David Dávila, C.P.M., A.P.P. | Elaine Colwell |

The class was very informative and interesting and all attendees were presented with a certificate.

Thanks to everyone who attended!!

ISM Professional Seminars at a Glance

May 1-2, 2008 in St. Louis, MO:

- Psychology of Influencing & Negotiation
- Power of Leadership and Business Planning in Supply Management
- Finance for the Supply Management Professional
- Supply Market Intelligence: Integration for Optimization

May 1-3, 2008 in St. Louis, MO:

- Advanced Negotiation Strategies: Advanced Concepts and Techniques for Optimizing Value Through Negotiation
- Legal Aspects of Supply Management: The Basics You Need to Succeed

Visit <http://www.ism.ws/education/> for more info.

LOBOS- Corpus Christi Industrial Show



**Corpus Christi Industrial Show & Crawfish Boil
American Bank Center**

The LOBOS – Corpus Christi Industrial Show is a great benefit for everyone that participates in their shows. Our vendors need to know that they cannot afford to miss out on this opportunity to participate because it's the only show that is comprised specifically of both vendors and purchasing professionals all in one location for 2 days. Let's get the word out to our vendors that this is one show that they don't want to miss!

May 14-15, 2008 are the dates for the LOBOS – Corpus Christi Industrial Show that will be held at the American Bank Center. This is one of the major fundraisers for our local affiliate. We want to make sure that all of our vendors get the opportunity to participate in this great show.

For more information, check out the website: http://www.loboservices.com/events/corpus_christi/default.asp or call Sheila Lipstreu at 949-2072.

PROFESSIONAL DEVELOPMENT



If you've been wanting to obtain your C.P.M., Certified Purchasing Manager certification, you better act quick! December 31, 2008 is the *last day to register* for the C.P.M exam. The last day the C.P.M exam will be available is December 31, 2009.

If you are interested in joining a study group for planning and certification, or if you have questions about C.P.M or CPSM certification, please contact Elaine Colwell at 886-9100 or elainec@ccisd.us.

Reflections from the March Meeting



March Speaker, Carol Ann Eceleston with Third Step Consulting, giving her presentation to our group



March Sponsor, Jennifer Gregg with Accountemps